

ALJOSHA HENKEL

Email:	henkel@kof.ethz.ch	ETH Zurich
Homepage:	www.aljoshahenkel.com	KOF Swiss Economic Institute
Scholarly:	GoogleScholar, ORCID	Leonhardstrasse 21
Socials:	LinkedIn, X, Bluesky	8092 Zurich, Switzerland

RESEARCH INTERESTS

Applied Microeconomics, Behavioral Economics, Field Experiments, Economics of Crime

EDUCATION

2022 – present	PhD in Economics ETH Zurich, KOF Swiss Economic Institute Supervisors: Michel Maréchal, Ernst Fehr, Jan-Egbert Sturm
2017 – 2020	MA in Management & Economics / Behavioral Economics University of Zurich, GPA: 5.9/6 (<i>summa cum laude, best graduate of the year</i>)
2019 – 2019	Erasmus exchange semester University of Copenhagen, GPA: 12/12
2013 – 2016	BA in Management & Economics University of Zurich, GPA: 5.6/6 (<i>summa cum laude</i>)

VISITING POSITIONS AND SUMMER SCHOOLS (incl. scheduled)

Visiting positions

10–12/2026	Bocconi University, CLEAN unit (Host: Paolo Pinotti)
01–04/2024	UC San Diego, Rady School of Management (Host: Uri Gneezy)

Summer schools

09/2025	Chicago School in Experimental Economics, ECONtribute, IZA, & U Chicago
10/2024	PhD Course Economics of Criminal Behavior, Max Planck Institute Freiburg
03/2024	Spring School in Behavioral Economics, FAIR NHH & UC San Diego

AFFILIATIONS

2022 – present	Research Affiliate, University of Zurich, Policy Design Lab (PDL)
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PUBLICATIONS

How do Monetary Incentives Matter for Identifying Social Preferences? (with Thomas Epper, Ernst Fehr, and Julien Senn), *Experimental Economics*, forthcoming

Beliefs about Inequality and the Nature of Support for Redistribution (with Thomas Epper, Ernst Fehr, and Julien Senn), *Journal of Public Economics*, 2025, vol. 246, article number 105350.

WORKING PAPERS

Standing in Prisoners' Shoes: A Randomized Trial on How Incarceration Shapes Criminal Justice Preferences (with Arto Arman, Andreas Beerli, and Michel Maréchal)

ACADEMIC RESEARCH IN PROGRESS

A Political Gateway? A Field Experiment on Cannabis Legalization and Drug Policy Preferences (*Job Market Paper*, with Arto Arman)

Misconduct While Awaiting Trial: Experimental Evidence on Providing Mental Health Therapy and Extended Social Services in Jail (with Michel Maréchal)

The Health and Reintegration Effects of Reforming Pretrial Detention (with Andreas Beerli, Michel Maréchal, and Naser Morina)

The Social and Economic Consequences of Legalizing Recreational Cannabis Use (with Arto Arman, Andreas Beerli, Alain Cohn, and Michel Maréchal)

Misperceptions, Experience, and the Demand for Legal Cannabis (with Arto Arman, Andreas Beerli, Alain Cohn, and Michel Maréchal)

The Psychological Foundations of Social Preferences (with Thomas Epper, Ernst Fehr, and Julien Senn)

ACADEMIC PRESENTATIONS (incl. scheduled)

2026	Workshop in Behavioral Public Economics and Political Economy (<i>Poster</i>), Vienna Swiss Society of Economics and Statistics Annual Congress (SSES), St. Gallen Young Economists' Meeting (YEM), Brno European Association of Young Economists Annual Meeting (EAYE), Bilbao Immigration Policy Lab Seminar, ETH Zurich
2025	Matterhorn Symposium on Behavior, Institutions, and Cooperation, Brig Chicago School in Experimental Economics (CSEE, <i>Poster</i>), IZA Bonn Workshop on the Economics of Crime for Junior Scholars (WEC Jr), U Penn
2024	Virtual Crime Economics Seminar (ViCE), online PhD Course Economics of Criminal Behavior, MPI Freiburg Nordic Conference in Behavioral & Experimental Economics (NCBEE), Copenhagen Advances with Field Experiments Conference (AFE), London ESA World Meeting, Bogotá Economics Research Seminar, Universidad del Rosario Bogotá Spring School in Behavioral Economics (<i>Poster</i>), FAIR NHH & UC San Diego Economics Research Seminar, Rady School of Management, UC San Diego
2023	Swiss Network on Public Economics Workshop (SNoPE), Zurich Immigration Policy Lab Seminar, ETH Zurich Behavioral Lab Meeting Seminar, University of Zurich

GRANTS

2025 – 2029	Swiss National Science Foundations, funding of project “The Social and Economic Consequences of Legalizing Recreational Cannabis Use in Switzerland” (CHF 250'000, role: contributing researcher)
2023 – 2028	Verein Cannabis Research, funding of pilot trial mandated by the Federal Office of Public Health “The Social and Economic Consequences of Legalizing Recreational Cannabis Use in Switzerland” (CHF 1'419'651, role: contributing researcher)
2022 – 2027	Swiss Federal Office of Justice and Cantons of Zurich & Bern, funding of project “Resource-oriented care and social assistance in pretrial detention” (overall: CHF 12'833'850, scientific evaluation: CHF 1'432'313, role: contributing researcher)

TEACHING EXPERIENCE

Lecturer | Teaching assistant

2022 – 2023 Behavioral Public Policy Analysis, ETH Zurich (Lecturer, part of CAS Policy Process)
2021 Topics in Experimental & Behavioral Economics University of Zurich (TA, PhD)
2015 – 2016 Corporate Finance | Banking, University of Zurich (Tutorials, Bachelor)

Guest lectures

2026 Behavioral Economics and Public Policy, Cornell University (Undergraduate)
2026 Experiments for Public Policy Evaluation, ETH Zurich (CAS)

SUPERVISED STUDENTS

Junior Researchers & Pre-Docs

Gisela Martins da Fonseca, Amadeo Grob, Franka Huhn, Fintan Marugg, Domenico Sorrentino, Charlotte Hermanns

Bachelor & Master theses

Arto Arman, Benjamin Huber, Domenico Sorrentino, Andrea Weber, Georg Constantin Trebst

REFEREEING

Experimental Economics, Journal of Economic Behavior and Organization, EAYE Annual Meeting

EMPLOYMENT

2022 – present Scientific Project Manager
Office of Corrections & Rehabilitation, Dept. of Justice & Home Affairs, Zurich
2020 – present Associate
Policy Analytics, Zurich
2020 – 2021 Pre-Doctoral Research Associate
Prof. Ernst Fehr, Dept. of Economics, University of Zurich
2019 – 2020 Research Assistant
Prof. Michel Maréchal, Dept. of Economics, University of Zurich
2018 – 2020 Research Assistant
Laboratory for Experimental & Behavioral Economics, Dept. of Economics, University of Zurich
2016 – 2017 Consultant
Simon-Kucher & Partners, Singapore & Zurich

PROFESSIONAL ACTIVITIES

Policy reports

Impact Guide for Social Purpose Organizations, The Migros Pioneer Fund, May 2021, with Andreas Beerli and Linda Sulzer (in German)

Evidence review: Effects of Prison Conditions on (Mental) Health and Re-integration of Prisoners, September 2020, commissioned for Office of Corrections and Rehabilitation, Department of Justice and Home Affairs, with Andreas Beerli (in German, available upon request)

Consulting engagements on evidence-based policies, programs, or services

2021 – 2024 Cannabis Research Association, Zurich

2022 – 2023	ProFuturis - Think & Do Tank, Zurich
2021 – 2022	Swiss Society for the Common Good, Zurich
2020 – 2021	The Vareille Foundation, Paris
2020 – 2021	Office of Corrections and Rehabilitation, Zurich
2020 – 2021	The Migros Pioneer Fund, Zurich

REFERENCES

Prof. Michel Maréchal Department of Economics University of Zurich michel.marechal@econ.uzh.ch	Prof. Ernst Fehr Department of Economics University of Zurich ernst.fehr@econ.uzh.ch	Prof. Jan-Egbert Sturm KOF Swiss Economic Institute ETH Zurich sturm@kof.ethz.ch
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OTHER

Software	Stata, R, Qualtrics, L ^A T _E X
Languages	German (native), English (fluent), Spanish (proficient)

Updated: September 2026